



Business Development Research Internship

Job Summary

Bestwork Industries for the Blind is looking for a Business Development Research Intern to identify product and service opportunities in the federal, state and commercial marketplaces to help Bestwork grow employment opportunities for people who are blind or visually impaired. In this role, you will learn how to research systems commonly used by federal, state and commercial agencies to post product and service opportunities. You'll also learn how to screen opportunities found to identify viable opportunities that are in line with our core competencies and/or business growth plan.

Business Development Research Intern Duties and Responsibilities:

- Support our VP of Business Development
- Conduct on-line research in GovWin, DIBBS, Sam.gov and other assigned data bases
- Identify opportunities based on research
- Contact potential customers to establish business relationships
- Commercial business to business sales (B2B sales)
- Complete other administrative tasks as assigned

Business Development Research Intern Requirements and Qualifications

- Possesses computer skills
- Experience in researching the internet/data bases
- Experience in using Microsoft software (word, excel, ppt, etc.)
- Has good verbal and written communication skills